

WHO DO YOU KNOW? KNOW?

Identify New Prospects & Create Your List Easily!

Know anyone who needs better health, more freedom and even a little more money? This sheet will help you create your initial list of key friends, business contacts and others to share Isagenix® with so you can kick-start your Isagenix business. Know that of all the people you contact, about 10-20% will become your partners in Isagenix. This means if you list 100 names, 10-20 people will join you!

Keep this list near your desk, refrigerator or other prominent place so you can remember to share this incredible opportunity with the people you care about. Once you've gone through your list, start another one—it's easy!

WHO DO YOU KNOW WHO...

- | | | |
|-----------------------------------|------------------------------------|------------------------------------|
| - is health-conscious | - is self-motivated | - is a team player |
| - is concerned about their weight | - is enthusiastic | - has character and integrity |
| - needs deeper sleep—less stress | - is entrepreneurial | - is dependable |
| - wants more energy | - is organized | - is fun and friendly |
| - wants to make more money | - has a good telephone personality | - has computer and internet skills |
| - is a champion | - has desire and DRIVE | - loves a challenge |
| | - is a people person | |

WHO DO YOU KNOW WHO IS A...

- | | | |
|-----------------------------------|----------------------------|-------------------------------------|
| - network marketer/networker | - physician | - restaurateur |
| - teacher | - personal trainer | - butcher |
| - engineer | - bodybuilder | - waitress/waiter |
| - salesperson | - hair stylist | - mechanic |
| - alternative health practitioner | - esthetician | - bridal shop owner—manager |
| - nutritionist | - massage therapist | - health store owner—manager |
| - chiropractor | - police officer | - is a fitness or sports enthusiast |
| - veterinarian | - real estate agent | |
| - dentist | - secretary/office manager | |

WHO DO YOU SEE AT...

- | | | |
|--------------------|-------------------|----------------|
| - the fitness club | - the tennis club | - the bank |
| - the spa | - the hair salon | - the day care |
| - the golf club | - the cleaners | |

For more information, go to the "How To Get Your Products Paid For" sheet on IsagenixBusiness.com

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